

Strong in Our Network: Value-Driven Growth

Fact book

Consolidated financial statements for the 2005/2006 financial year in accordance with IFRS

11.1.2007

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Balance sheet and outlook

Objectives of strategic realignment 2003/2004 – 2005/2006

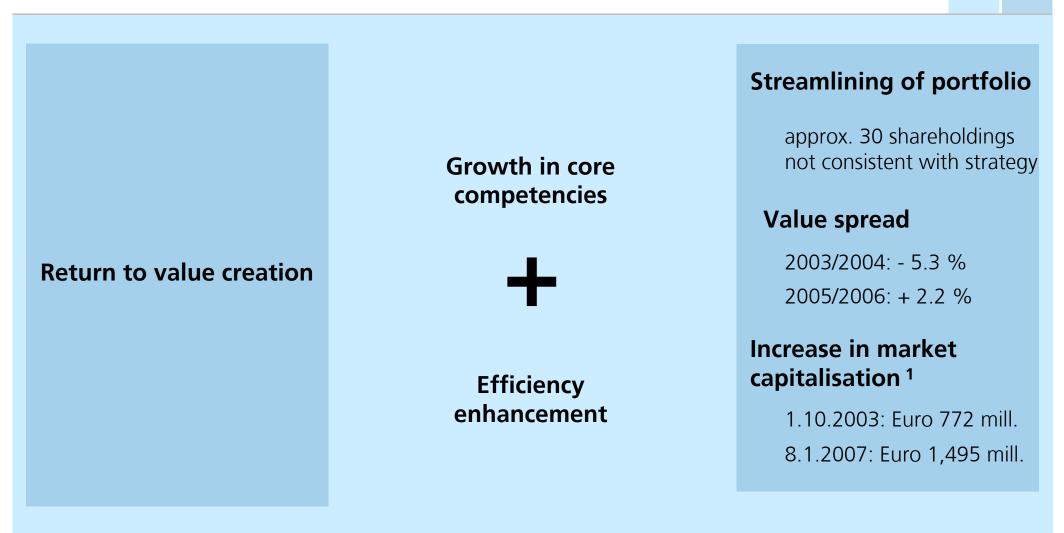
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Successful 2005/2006 financial year Market climate

Strategic implementation Outlook

MVV·Energie

Objectives of strategic alignment 2003/2004 – 2005/2006

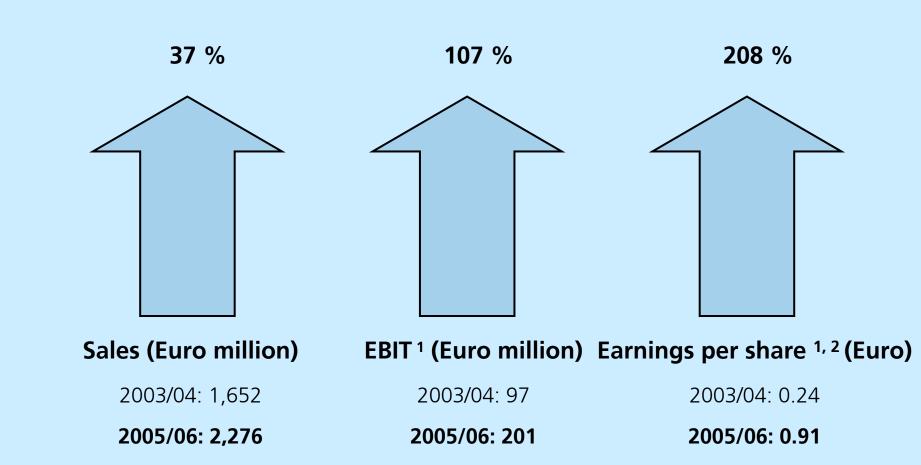


¹ including capital increase by approx. 10 %

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Successful growth course 2003/2004 – 2005/2006



¹ 2003/2004 financial year: excluding expenses for streamlining of portfolio and restructuring expenses

² 2005/2006 financial year: increase in number of shares from 50.7 million to 55.8 million

(weighted annual average) as a result of capital increases

Sales of Euro 2.3 billion and EBIT of Euro 201 million surpass earnings targets



MVV Energie

Key figures of the MVV Energie Group for the 2005/2006 financial year

Earnings performance Euro million	2005/2006	2004/2005 adjusted ¹	% change
Sales	2,276	1,958	+ 16
EBITDA	370	287	+ 29
EBITA	223	156	+ 43
EBIT	201	158	+ 27
EBT	128	80	+ 60
Annual net surplus	64	41	+ 56
after minority interests	50	28	+ 79
Earnings ² per share ³ in Euro	0.91	0.55	+ 65
Cash Flow	246	188	+ 31
Number of employees ⁴	6,338	6,449	- 2

¹ previous year's figures adjusted by initial statement of put option at Stadtwerke Kiel AG

² in accordance with IAS 33

³ increase in number of shares (weighted annual average) from 50.7 million to 55.8 million as a result of capital increases

⁴ including external personnel at Mannheim waste-to-energy plant of MVV Energie AG

Sales by segment in the 2005/2006 financial year

Sales in Euro million	2005/2006	2004/2005	% change
Electricity ¹	1,069	975	+ 10
District heating	276	250	+ 10
Gas ²	449	366	+ 23
Water	107	106	+ 1
Value-added services ³	150	108	+ 39
Environmental energy	193	131	+ 47
Other/consolidation ³	32	22	+ 45
Total sales	2,276	1,958	+ 16

¹ including energy tax of Euro 102 million (previous year: Euro 92 million)

² including gas tax of Euro 63 million (previous year: Euro 61 million)

³ with effect from the 2005/06 financial year, the companies MAnet GmbH and ENERGY InnovationsPortfolio AG & Co. KGaA will no longer be reported under the Value-added services segment, but rather in the Other segment; the previous year's figures have been adjusted for reasons of comparision

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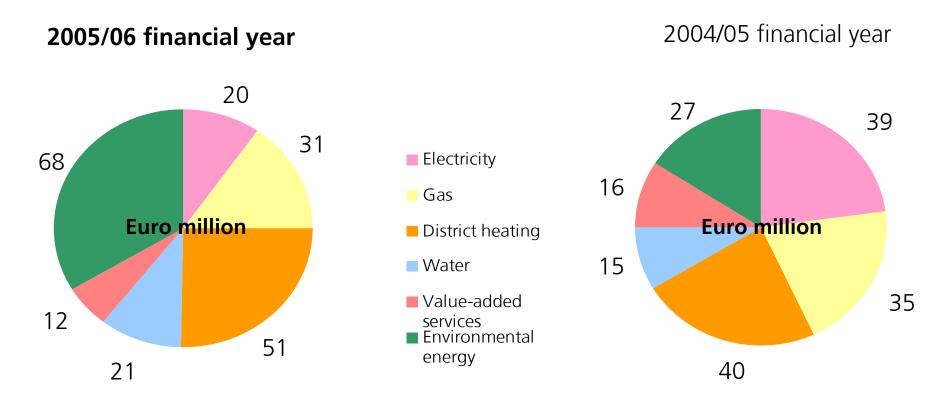
EBIT by segment in the 2005/2006 financial year

EBIT in Euro million	2005/2006	2004/2005	% change
Electricity	20	39	- 49
District heating	51	40	+ 28
Gas	31	35	- 11
Water	21	15	+ 40
Value-added services ¹	12	16	- 25
Environmental energy	68	27	+ 152
Other/consolidation ¹	- 2	- 14	+ 86
Total EBIT	201	158	+ 27

¹ with effect from the 2005/06 financial year, the companies MAnet GmbH and ENERGY InnovationsPortfolio AG & Co. KGaA will no longer be reported under the Value-added services segment, but rather in the Other segment; the previous year's figures have been adjusted for reasons of comparision



Our operating earnings (EBIT) are attributable to a number of segments



less other/consolidation: Euro - 2 million Total EBIT: Euro 201 million less other/consolidation: Euro - 14 million Total EBIT: Euro 158 million

Relevant effects on EBIT in the 2005/2006 financial year

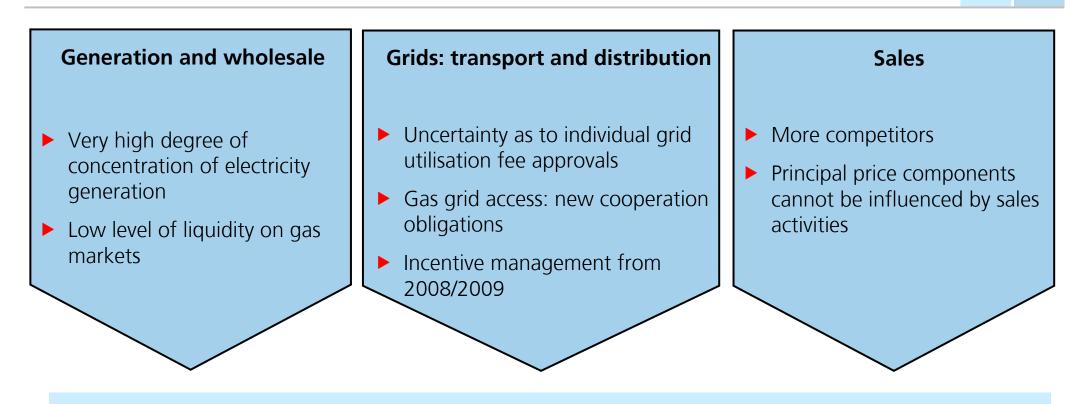
Positive one-off factors

- Cost savings (FOKUS etc.)
- Enhanced operations in environmental energy segment
- Sale of MAnet and EnBW shares
- Deconsolidation factors (MVV Energie Portugal, eternegy GmbH
- Cold winter

Negative one-off factors

- Goodwill amortisation
- Personnel provisions
- Extraordinary depreciation of land, buildings, technical equipment etc.
- Write-down of ENERGY InnovationsPortfolio
- Write-down of shareholding held in EUS GmbH

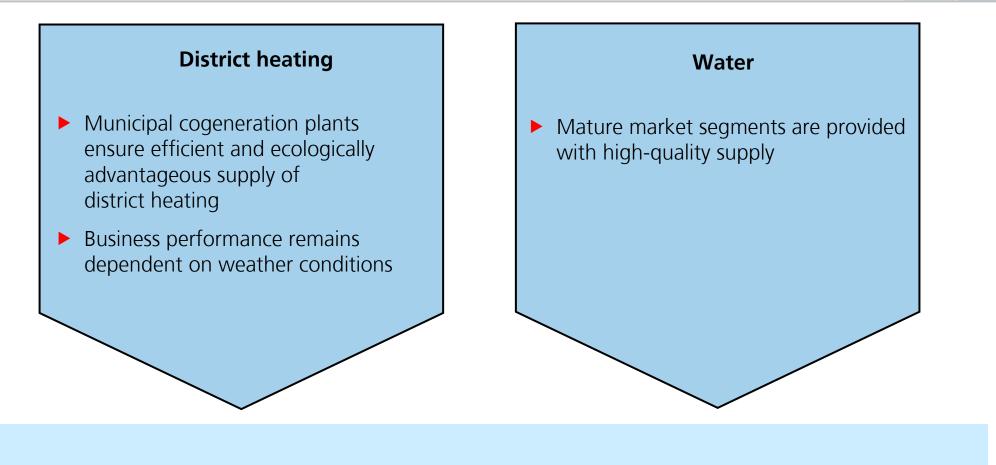
Challenges facing liberalised segments of electricity and gas



- Investment in generation
- Establishment of a gas exchange
- Cooperation agreements
- Cost management

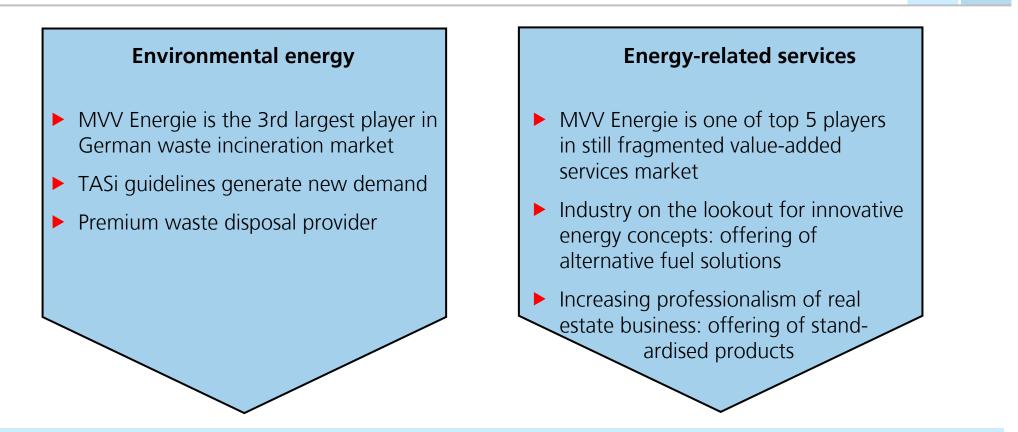
- Differentiation into new product groups
- Premium offerings in core markets

Continuity in district heating and water segments



Permanent enhancements to operations External growth in submarkets

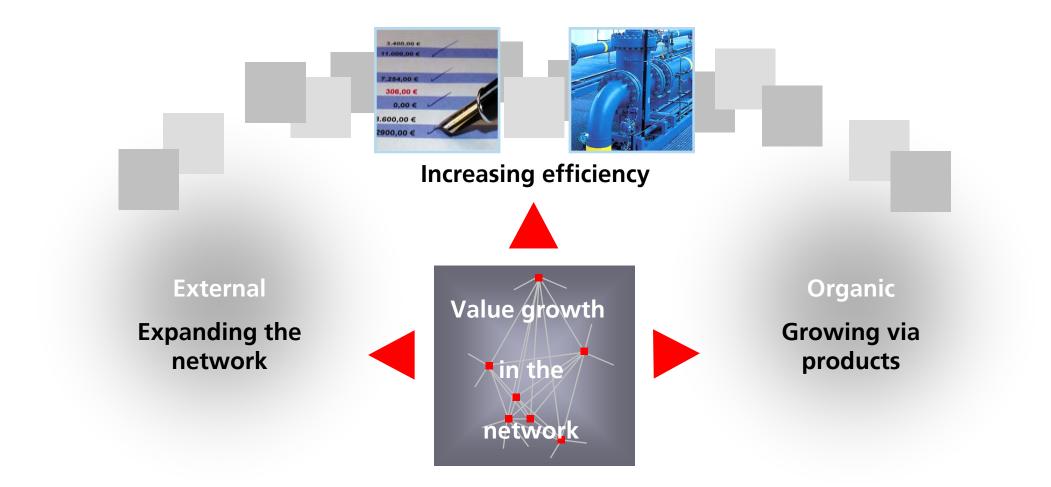
Growth prospects in the environmental energy and energy-related services segments



Extend market position by means of internal and external growth



The MVV Energie strategy



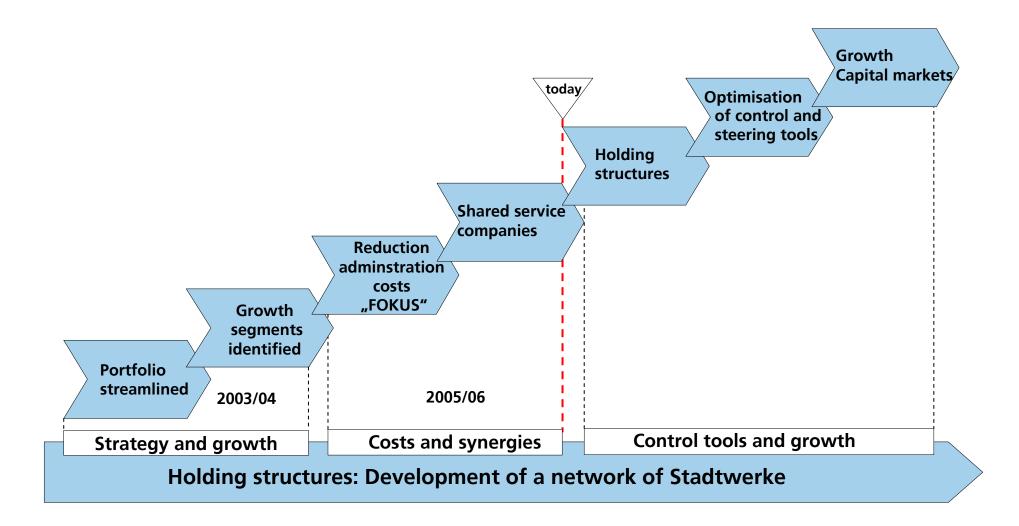


We are maintaining our course – growth requires investments

The maintenance of our growth strategy requires a capital increase

- A nominal total of around Euro 26 million of authorised capital is available (equivalent to approx. 18 % of the existing share capital)
- Planned utilisation of funds:
 - Acquisitions of municipal utility companies
 - Investments in high-growth environmental energy and energy-related services segments
 - Investments in district heating / water in Central Europe

Continuous development of MVV Energie



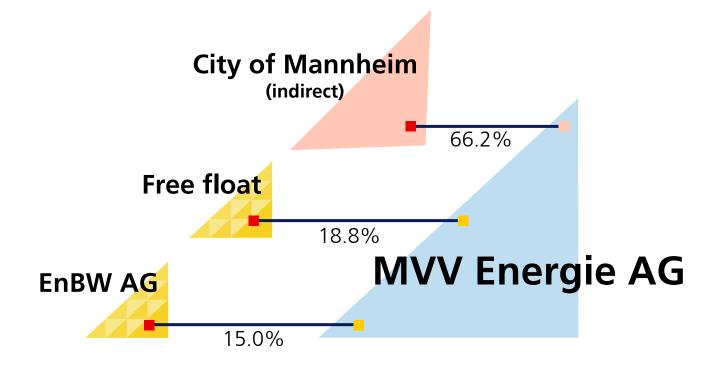
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Backup

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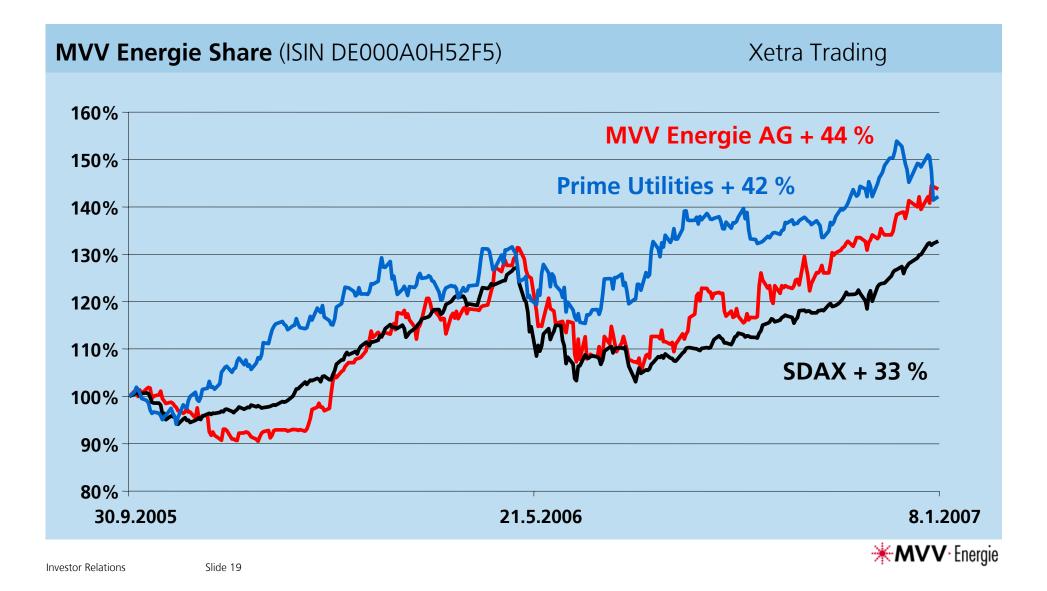
Current shareholder structure and key figures



No. of shares: 55.767 million

- Market capitalisation: Euro 1,495 million (Closing price on 8.1.2007: Euro 26.80)
- Free float: Euro 281 million

Performance comparison of the MVV Energie AG share with the SDAX and Prime Utilities indices (FY 2005/2006 – 8.1.2007)



Advantages for our shareholders

- Secure earnings thanks to stable core business
- Huge potential for cost reductions
- Upside potential can be realised by acquiring additional shareholdings and expanding environmental energy as well as energy-related services
- Attractive dividend returns
- Listed on the Prime Standard (SDAX)







We are committed to shareholder value



Impairment write-offs by segment in the 2005/2006 financial year

Impairment Write-Offs in Euro million	2005/2006
Electricity	8.7
District heating	2.6
Gas	8.3
Water	1.0
Value-added sevices	0.3
Environmental energy	-
Other/consolidation	0.7
Total	21.6



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Sales and EBIT performance by quarter

Euro million	2005/2006	2004/2005	± change
1 st Quarter	579	524	+ 55
2 nd Quarter	711	571	+140
3 rd Quarter	507	435	+ 72
4 th Quarter	479	428	+ 12
Sales in the FY 2005/2006	2,276	1,958	+ 16
1 st Quarter	77	68	+ 9
2 nd Quarter	112	84	+ 28
3 rd Quarter	49	22	+ 27
4 th Quarter	- 37	- 16	+ 131
EBIT in the FY 2005/2006	201	158	+ 27

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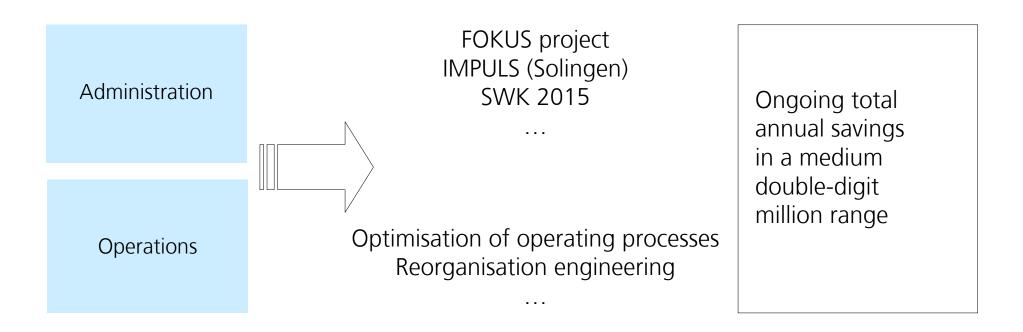
Sales volumes in the 2005/2006 financial year

04/2005	% change
18,402	+ 11
9,454	+ 11
·	
8,948	+ 10
7,446	- 1
11,096	+ 4
58.3	- 1
872	+ 41
	8,948 7,446 11,096 58.3

² corrections in previous year's figure

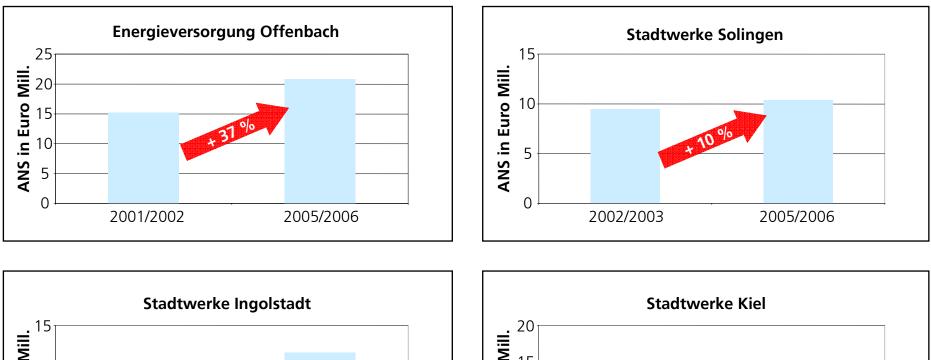
MVV Energie Group – managing efficiency

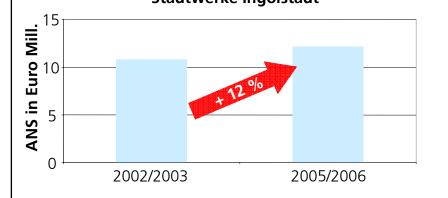
Exploiting efficiency potential in administration and operations

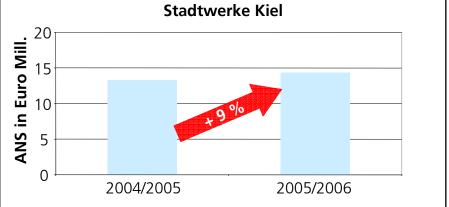


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We have increased the value of our municipal utility shareholdings





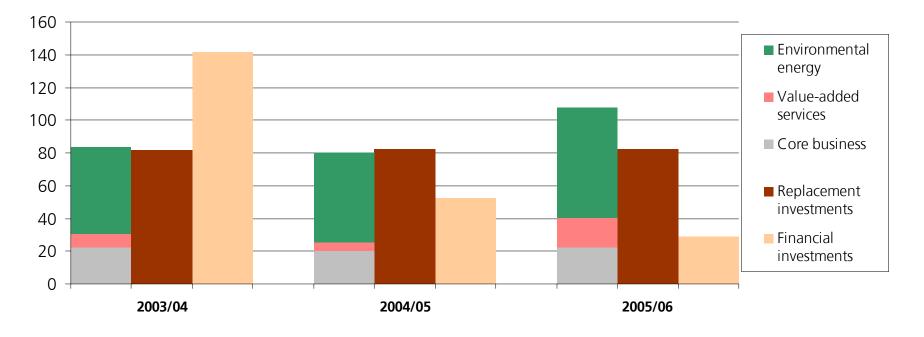


ANS = Annual net surplus



Investments and growth

Investments¹ in Euro million



Capital increase will provide scope for further growth

¹ investments in intangible assets, property, plant and equipment, investment property, as well as payments for the acquisition of fully and proportionately consolidated companies and other financial assets

