

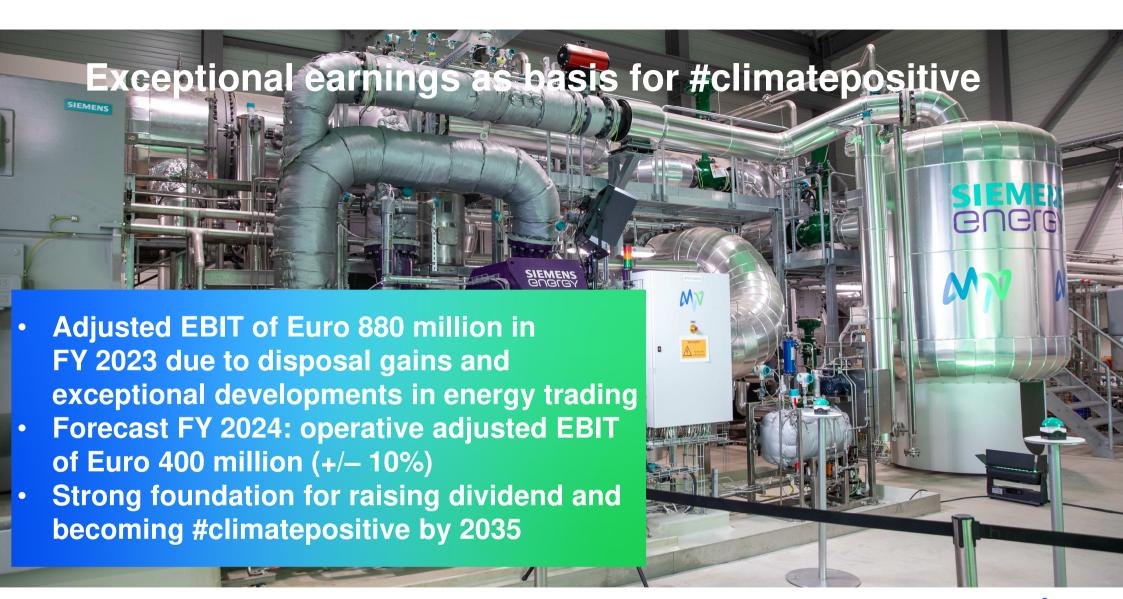
# #climatepositive by 2035

**Analysts' Conference 2023 Financial year** 

Frankfurt, 14 December 2023



We inspire with energy.





#### **Agenda**

#### 2023 Financial year

(5 - 15)

#### **Strategy**

(16 - 27)

#### **Outlook**

(28 - 30)





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#### 2023 Financial year





#### Financial key figures 2023 Financial year

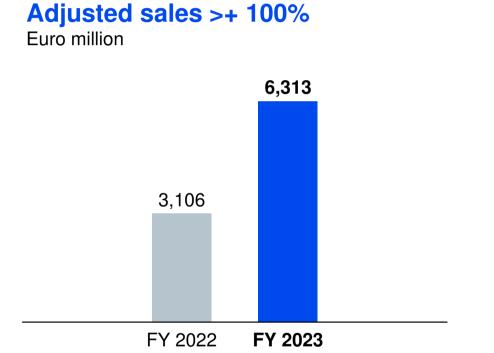
Euro million	FY 2023	FY 2022	% change
Adjusted sales excluding energy taxes	7,531	4,199	+ 79
Adjusted EBIT <sup>1</sup>	880	353	>+ 100
Adjusted annual net income after minority interests <sup>1</sup>	513	176	>+ 100
Cash flow from operating activities <sup>2</sup>	786	357	>+ 100
ROCE (%)	33.5	16.2	>+ 100
Investments	344	335	+ 3

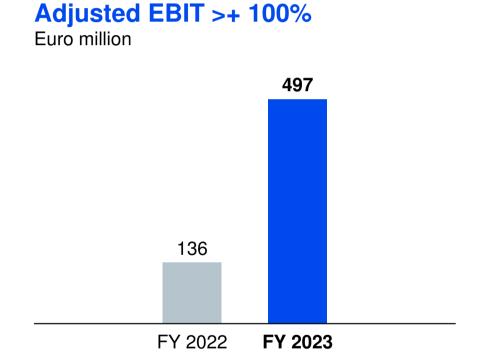


<sup>1</sup> Excluding non-measurement items for financial derivatives and including interest income from finance leases

<sup>2</sup> Excluding collateral deposited for counterparty default risk (margins)

# Customer Solutions reporting segment 2023 Financial year







# New Energies reporting segment 2023 Financial year

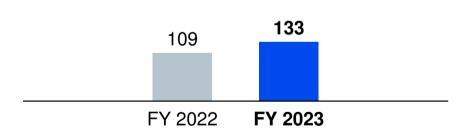
Adjusted EBIT + 17%

Euro million

Investments + 22%

Euro million







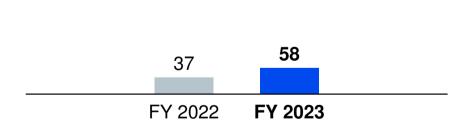
# Supply Reliability reporting segment 2023 Financial year

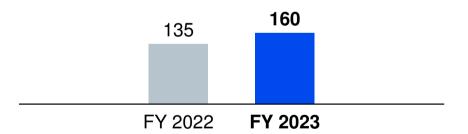
Adjusted EBIT + 57%

Euro million

Investments + 19%

**Euro** million







# Reconciliation with adjusted EBIT 2023 Financial year

#### **Reconciliation of EBIT to adjusted EBIT**

Euro million	FY 2023	FY 2022	+/- change
EBIT as reported in income statement	1,063	35	+ 1,028
Financial derivatives measurement items	<b>– 186</b>	+ 315	<b>–</b> 501
Interest income from finance leases	3	+ 3	0
Adjusted EBIT	880	353	+ 527

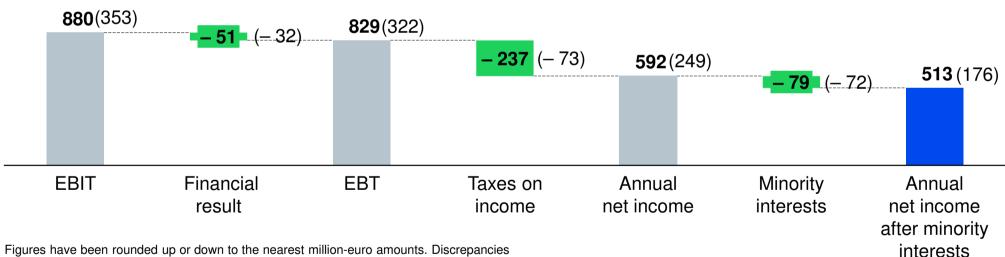


#### Adjusted annual net income after minority interests 2023 Financial year

#### Annual net income after minority interest – key figures adjusted

Euro million (previous year)

Earnings per share (Euro): 7.78 (2.67)



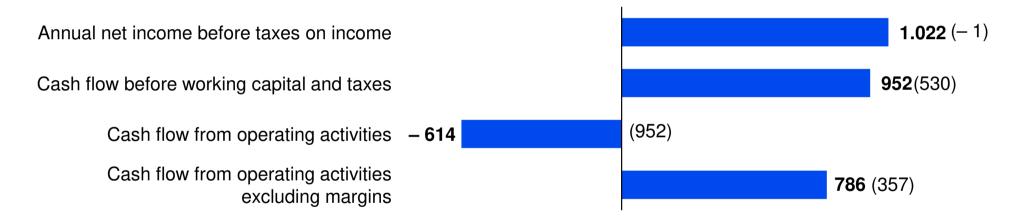
Figures have been rounded up or down to the nearest million-euro amounts. Discrepancies may therefore arise between the aggregate sums of individual items and the totals stated



# Cash flow from operating activities 2023 Financial year

#### **Development of cash flow**

Euro million (previous year)

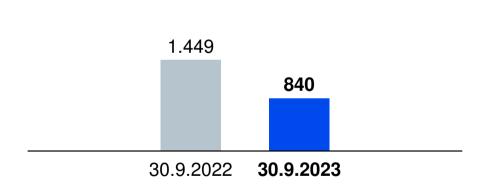




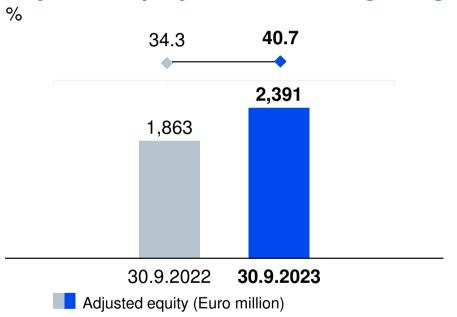
# **Financing**2023 Financial year

#### **Net financial debt excluding margins**

Euro million



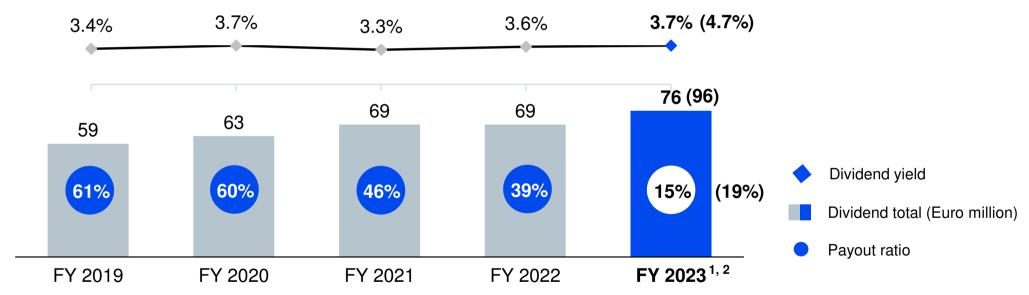
#### **Adjusted equity-ratio excluding margins**





### Higher regular dividend and payment of a special dividend

#### Regular dividend Euro 1.15 Euro (including special dividend Euro 1.45) per share



<sup>1</sup> Subject to approval by Annual General Meeting on 8. März 2024



<sup>2</sup> Payout ratio based on the adjusted annual net income after minority according to IFRS

#### Non-financial key figures 2023 Financial year

	FY 2023	FY 2022	% change
Number of employees at 30 September (headcount)	6,390	6,556	-3
Electricity generation capacity from renewable energies <sup>1, 2</sup> (MW <sub>e</sub> )	633	614	+ 3
Renewable energies as share of proprietary electricity generation <sup>1</sup> (%)	41	32	+ 28
Green heat generation capacity 1 (MW <sub>t</sub> )	812	861	-6
Green heat generation capacity 1, 3 (%)	46	39	+ 18
Completed development of new renewable energies plants (MW <sub>e</sub> )	1,436	476	>+ 100
Direct CO <sub>2</sub> emissions (Scope 1) <sup>1, 4</sup> (tonnes 000s)	2,684	3,649	- 26

<sup>1</sup> Fully consolidated companies and companies recognised at equity



<sup>2</sup> Including electricity generation capacity from wind turbines for repowering at 30 September 2023 (28 MW)/30 September 2022 (30 MW)

<sup>3</sup> Heat from biomass, biogas and from waste plants, including RDF plants

<sup>4</sup> Previous year's figure adjusted



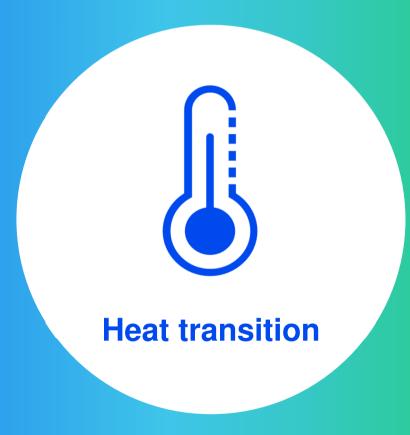


#### **Mannheim Model**





#### **Heat transition**



- We will convert district heat in Mannheim and the region and in Offenbach to 100 % green solutions by 2030 and in Kiel and thus Group-wide by 2035.
- We are expanding our range of decentralised heat solutions.
- We will provide all households in our grid regions with decarbonisation products and services to enable them to implement their own green heat solutions.



#### **Heat transition**

### **Example**River heat pump

- One of Europe's largest river heat pumps
- Supplies green heat to around 3,500 households
- Savings of around 10,000 tonnes of CO<sub>2</sub> a year





#### **Electricity transition**



- We will triple our renewables-based electricity generation compared with 2022 to around 2,000 MW by 2030.
- We will convert our remaining fossil-based generation to green energy by 2035.
- We will increasingly take over domestic wind and solar projects from the project development business into our own portfolio.



#### **Electricity transition**

### **Example**Seckach Solar Farm

- MVV's first hybrid solar farm
- Solar system (9.8 MW) with battery storage (3.6 MW)
- More than 11 GWh of green electricity a year
- Electricity supply for around 3,200 households





#### **Customer solutions**



- We act as a competent partner and provide our customers with products and services for their own energy transitions.
- By 2035, we will supply 100 % renewable energies to our customers.



#### **Customer solutions**

# **Example**Steam generation plant for OFI

- Climate-friendly production of process steam from cocoa husks
- Savings of around
   8,000 tonnes of CO<sub>2</sub> a year





# MVV's climate protection targets Internationally recognised and certified

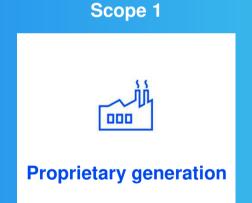






#### Net zero by 2035 Interim step on way to #climatepositive

We will reduce our overall CO<sub>2</sub> footprint to net zero by 2035.





Scope 2







# Example MVV's first #climatepositive plant

- #climatepositive bio-waste anaerobic digestion plant in Dresden
- Permanent storage of liquefied CO<sub>2</sub> in demolition concrete





# Largest growth programme in MVV's history



# billion Euros We will channel a total of Euro 7 billion into our green

We will channel a total of around Euro 7 billion into our green growth in the years ahead.



#### **Outlook**





# Forecast for 2024 financial year Operating adjusted EBIT<sup>1</sup> and investments

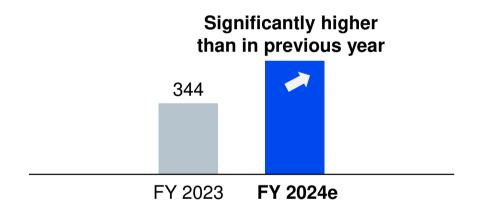


Euro million



#### **Investments**

Euro million



1 Excluding disposal gains

... depending in particular on: weather and wind conditions, wholesale prices on energy markets, waste and biomass prices, procurement costs for fuel and CO2 emission rights, plant availability, development in the market climate and competition, volatility in renewable energies project development business, the further development in conditions on the energy markets, as well as on these factors, together with the consequences of the geopolitical situation, not restricting the availability of commodities or impairing supply chain integrity

#### Financial calendar

14 December 2023 Annual Report 2023 Financial Year

14 December 2023 Annual Results Press Conference and Analysts' Conference 2023 Financial Year

14 February 2024 3M Quarterly Statement 2024 Financial Year

8 March 2024 Annual General Meeting

15 May2024 H1 Interim Report 2024 Financial Year

15 August 2024 9M Quarterly Statement 2024 Financial Year

12 December 2024 Annual Report 2024 Financial Year

12 December 2024 Annual Results Press Conference and Analysts' Conference 2024 Financial Year

The dates of conference calls to be held with analysts during the financial year will be announced in good time.





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